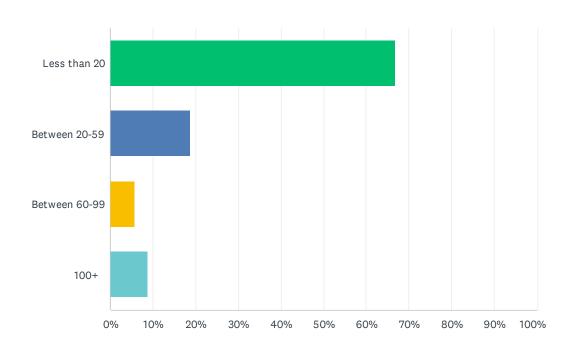
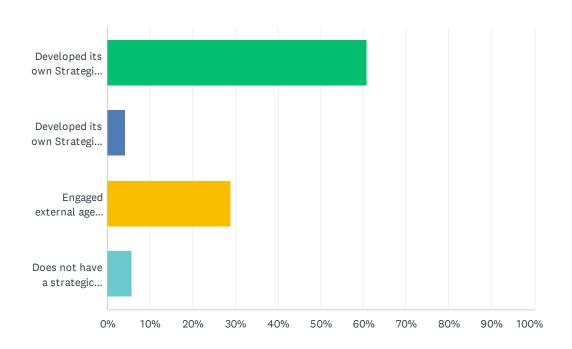
### Q1 Your organisation employs (please include all casuals and part-time employees):



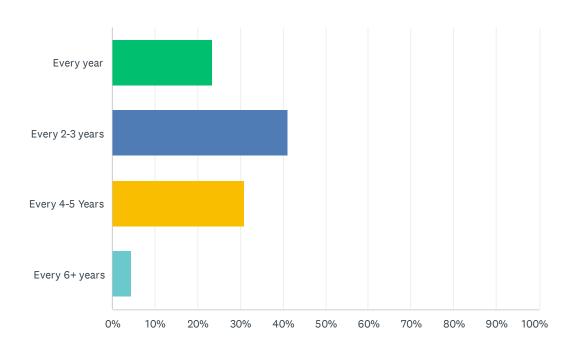
ANSWER CHOICES	RESPONSES
Less than 20	66.67%
Between 20-59	18.84%
Between 60-99	5.80%
100+	8.70%

### Q2 In terms of your last Strategic Plan, your organisation:



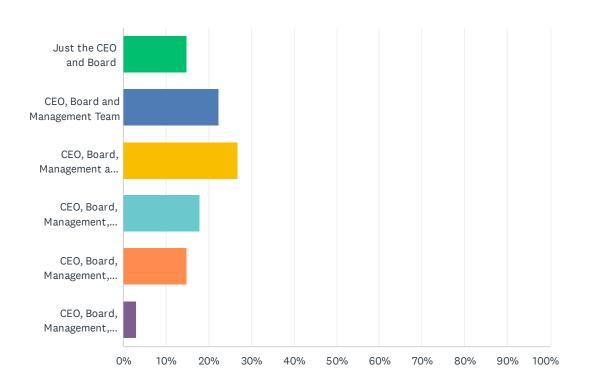
ANSWER CHOICES	RESPONSES
Developed its own Strategic Plan using its own methodologies	60.87%
Developed its own Strategic Plan using third party templates or a 'Do it Yourself' step-by-step guide or kit	4.35%
Engaged external agents to assist in developing the Strategic Plan	28.99%
Does not have a strategic plan	5.80%

### Q3 How often does your organsiation develop or renew its Strategic Plan?



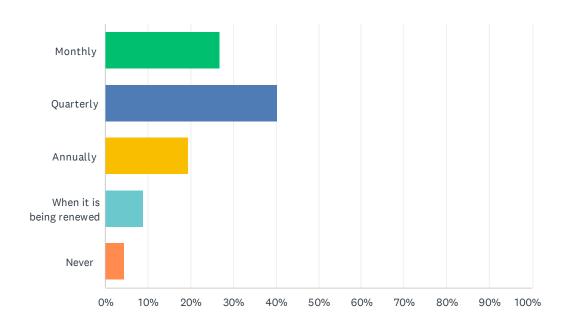
ANSWER CHOICES	RESPONSES
Every year	23.53%
Every 2-3 years	41.18%
Every 4-5 Years	30.88%
Every 6+ years	4.41%
TOTAL	

### Q4 When developing your last Strategic Plan, how widely did you consult your organisation in its development?



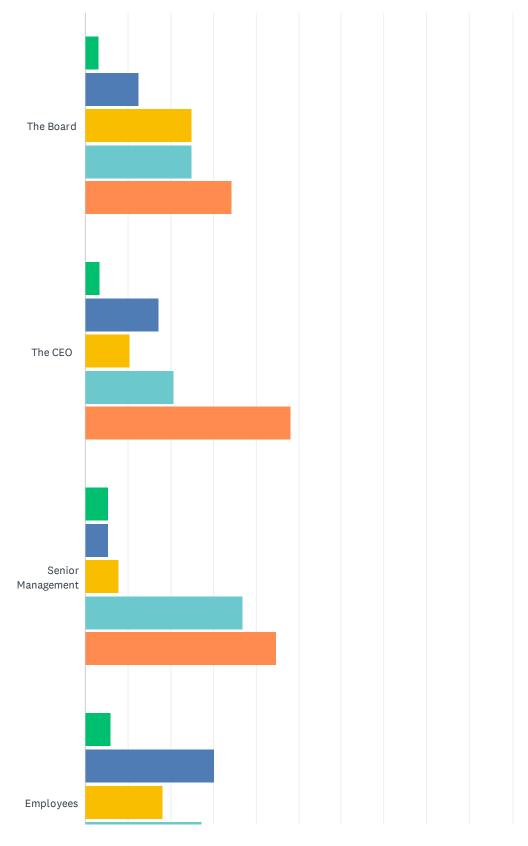
ANSWER CHOICES	RESPONSES
Just the CEO and Board	14.93%
CEO, Board and Management Team	22.39%
CEO, Board, Management and Staff	26.87%
CEO, Board, Management, Staff and Volunteers	17.91%
CEO, Board, Management, Staff, Volunteers, and members and/or clients	14.93%
CEO, Board, Management, Staff, Volunteers, members and/or clients, funding bodies and other stakeholders	2.99%

# Q5 How often does your leadership team (Board, CEO and senior leaders) refer to the Strategic Plan?

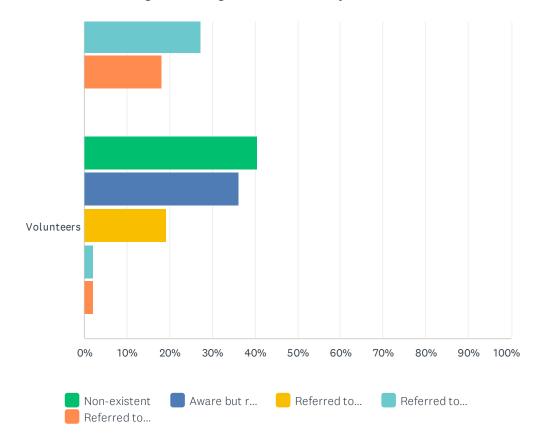


ANSWER CHOICES	RESPONSES
Monthly	26.87%
Quarterly	40.30%
Annually	19.40%
When it is being renewed	8.96%
Never	4.48%

### Q6 How would you rate your organisation's general awareness,understanding and use of the Strategic Plan?

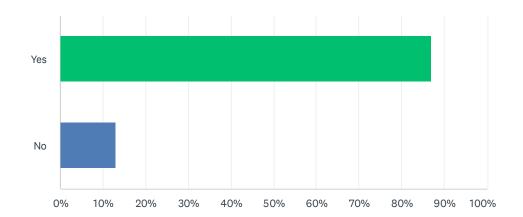


#### NFP Strategic Planning Processes Survey



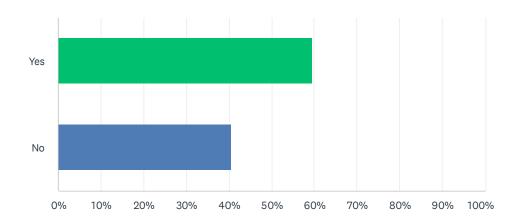
	NON- EXISTENT	AWARE BUT RARELY USED	REFERRED TO EVERY 12+ MONTHS	REFERRED TO EVERY 6-12 MONTHS	REFERRED TO AT LEAST QUARTERLY	
The Board	3.13%	12.50%	25.00%	25.00%	34.38%	
The CEO	3.45%	17.24%	10.34%	20.69%	48.28%	
Senior Management	5.26%	5.26%	7.89%	36.84%	44.74%	
Employees	6.06%	30.30%	18.18%	27.27%	18.18%	
Volunteers	40.43%	36.17%	19.15%	2.13%	2.13%	

# Q7 Does your Strategic Plan clearly outline your organisation's purpose, objectives and goals for the upcoming period?



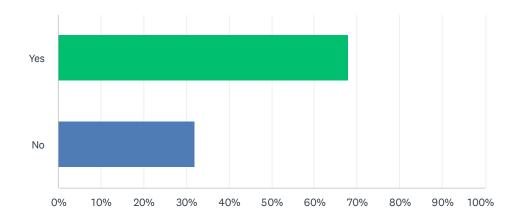
ANSWER CHOICES	RESPONSES
Yes	86.96%
No	13.04%

# Q8 Does your Strategic Plan contain measures of success that are regularly used by the organisation for performance purposes?



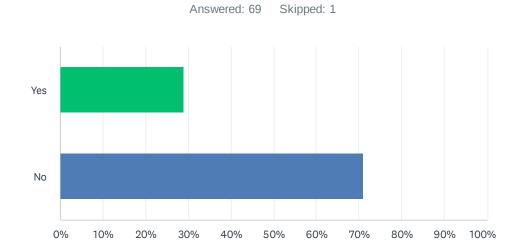
ANSWER CHOICES	RESPONSES
Yes	59.42%
No	40.58%

### Q9 Does your Strategic Plan consider and assess current and future internal and external market factors?



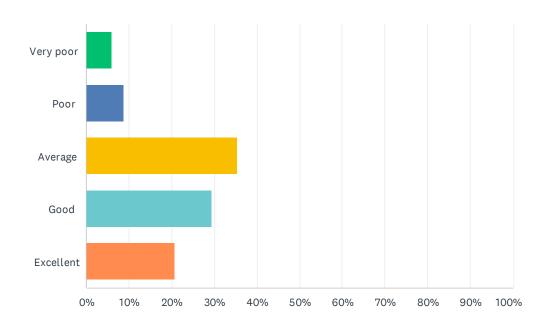
ANSWER CHOICES	RESPONSES
Yes	68.12%
No	31.88%

# Q10 Does your Strategic Plan consider mergers or acquisition opportunities?



ANSWER CHOICES	RESPONSES
Yes	28.99%
No	71.01%

### Q11 How would you rate the inspirational impact and corporate commitment generated by your Strategic Plan?



ANSWER CHOICES	RESPONSES
Very poor	5.88%
Poor	8.82%
Average	35.29%
Good	29.41%
Excellent	20.59%